

member of The didia Group™

## AlphaCell RE Batteries









#### AlphaCell RE Overview

- Alpha product recognized in over 90 countries
- Leading supplier to broadband and telecom markets worldwide
- Provide new battery solution to Renewable Energy market – Front Terminal design
- Provide superior top terminal battery with greater cycle life









### **AlphaCell RE Specifications**

- AlphaCell RE Renewable Energy
- Front and Top Terminal Configurations
  - 34 RE 34Ah @ 100hr rate (Top Terminal)
  - <u>52 RE</u> <u>52Ah</u> @ 100hr rate (Top Terminal)
  - <u>78 RE</u> <u>78Ah</u> @ 100hr rate (Top Terminal)
  - 95 RE 95Ah @ 100hr rate (Top Terminal)
  - 106 RE 106Ah @ 100hr rate (Top Terminal)
  - 170 RE 170Ah @ 100hr rate (Front Terminal)
  - 200 RE 200Ah @ 100hr rate (Front Terminal)



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#### AlphaCell RE Features

- Deep Cycle AGM Advanced Glass Mat
- Extended Cycle Life
  - Robust Plates with Lead Calcium Alloy
  - 1800 Cycles @ 50% DOD
- Various Capacities Available
  - 34 to 200 Ah
- Low Calcium Grid Alloy
- UL-Recognized
- Multiple Orientations for Use
  - Upright or Side Mounting
- Non-Hazardous Transport Rating
- 2 Year Full Warranty













### AlphaCell RE Deep Cycle Design

- How is the high cycle life obtained?
  - Robust plate construction with lead calcium design leads to higher cycle life
  - Battery specifically designed for deep cycle renewable energy applications
  - Excellent out of box capability



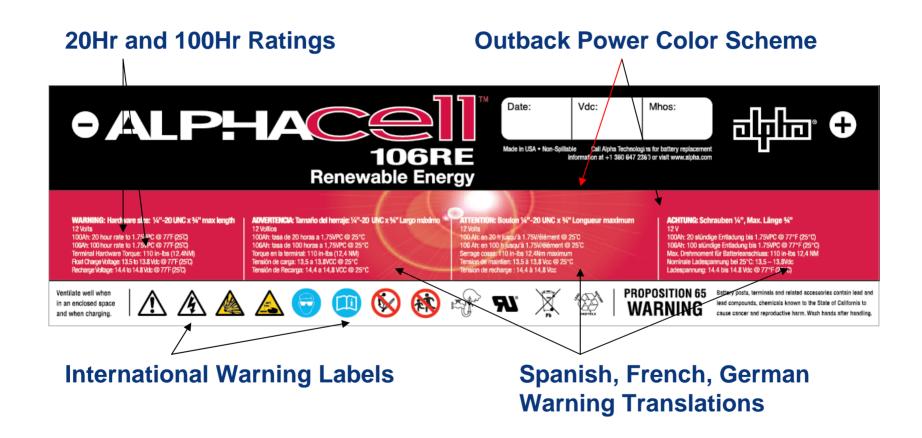








### AlphaCell RE Label Configuration













#### AlphaCell RE Front Terminal

- Unique Design for Space Efficiency
  - Multi-tier racks or cabinets
- Maximum Performance
  - Excellent out of box capacity
  - Long life in float service
  - Industry leading cycle count
- Key Design Features
  - True front access terminals
    - Reduces maintenance
    - Improves energy output
    - Easy voltage or ohmic measurements
  - Carrying handles
    - Ease of handling
    - Allows for portability
  - Non-spillable design
    - Ease of transport by land, water, or air















#### AlphaCell RE Front Terminal

#### Renewable Energy Deep Cycle Front Terminal\*\*











#### AlphaCell RE Application Examples

- 34 RE, 52 RE
  - Solar LED Traffic lights with low duty cycle
  - Small traffic applications
- 78 RE, 95 RE, 106 RE
  - Pole or ground mounted solar power supplies
  - Current specification on Alpha Energy SPS being quoted
- 170 RE, 200 RE
  - Rack or shelf mounted for larger solar power supplies or gridinteractive backup power.
  - Small telecom applications
  - PV upgradable battery backup system











# **AlphaCell RE Competitive Analysis**

MFR/Product	Sizes	Warranty	Cycle Count (50% DOD)	
AlphaCell RE (AGM)	34AH to 200AH	2 Year Full	II 1800	
MK/East Penn (GEL)	30AH to 230AH	2 Year Full	1000	
Exide Sunlyte (AGM)	100AH	1 Year Full	600	
Concorde SunXtender (AGM)	37AH to 300AH	1 Year Full	1000	
Surrette/Rolls (AGM)	85AH to 260AH	2 Year Full	700	
Trojan (AGM & GEL)	33 to 230AH	1 Year Full	600 to 1500	



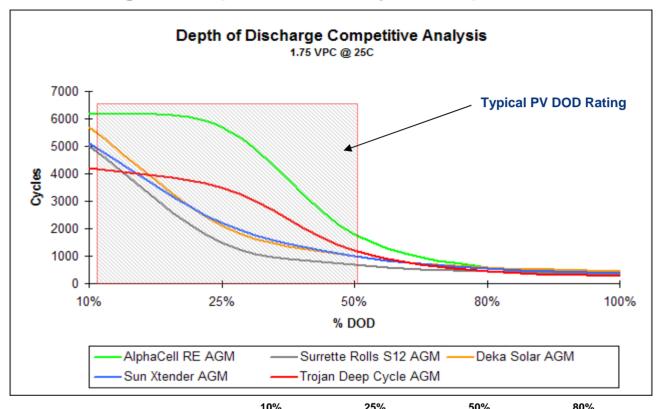








#### **Depth of Discharge Competitive Analysis Top Terminal Batteries**



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AlphaCell RE AGM	6200	5700	1800	600	425
Surrette Rolls S12 AGM	5000	1500	700	450	300
Deka Solar AGM	5700	2100	1000	600	450
Sun Xtender AGM	5100	2200	1000	550	375
Trojan Deep Cycle AGM	4200	3500	1200	450	290





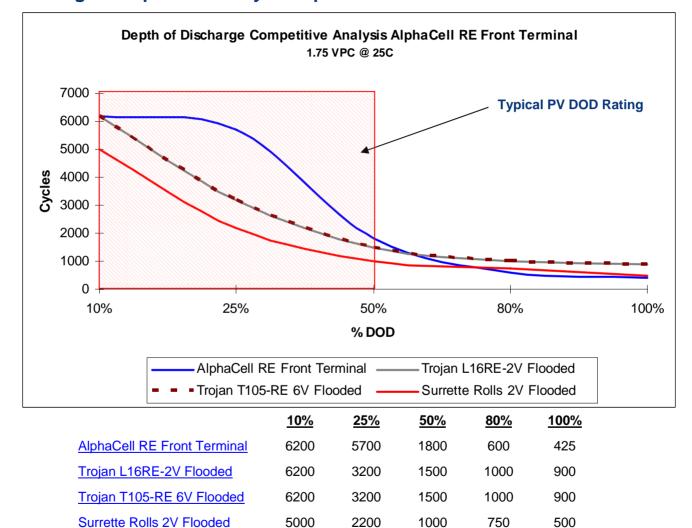






100%

#### Depth of Discharge Competitive Analysis AlphaCell RE Front Terminal vs Flooded L16 Cell













### AlphaCell RE Advantages

- Extended cycle life for typical PV applications
- Competitive pricing available
- Made in the USA
- First true FT deep cycle battery designed specifically for renewable energy storage
- Non-hazardous transportation
- Established relationship between vendor and Alpha with proven battery technology worldwide







